



Rick Homan
 Southern California Sales Manager
 rickhoman@malloryfire.com Cell 661-618-5425
 236 W. Orange Show Rd. # 103 San Bernardino, CA 92408

QUOTE

Date 11/20/11

To: **BC Eric Cleveland / BC Steve Reeder**
eric.cleveland@fire.ca.gov / steve.reeder@fire.ca.gov
 San Luis Obispo County Fire / Cal Fire
 635 N. Santa Rosa
 San Luis Obispo, CA 93405
 805-903-3402

Quote No. 112011-SCBA

RFQ / Project: M7 Project

F.O.B.: Destination

Payment Terms: Net 30 Days

Estimated

This Quote Is Valid For / Through;

Freight: N/C

1/25/2012

Discount: N/A

Qty.	Unit	Part Number	Item and Description	Unit Price	Ext. Price
		B-M7H-			
156	ea	D13C0C14ABA0	MSA FireHawk M7 4500 Configuration	\$ 3,764.63	\$ 587,282.28
		D	Double Pull w/ Chest Strap		
		1	Swiveling Lumbar Pad		
		3	H-45 Low Profile Carbon Cylinder 4500 PSI		
		C	CBRN, Solid Cover, PTC, Threaded 2nd Stage Reg		
		0	EBS None		
		C	Ultra Elite Hycar Medium Facepiece		
		1	Nose Cup Medium		
		4	SpeedOn Head harness w/ Neck strap		
		A	Communications None		
		B	Control Module, w/o Thermister		
		A	M7 HUD		
		0	Case, None		
269	ea	10035644	MSA H-45 LP Cylinder	\$ 555.36	\$ 149,391.84
11	ea	10041231	MSA RescueAire II less cylinder	\$ 2,053.56	\$ 22,589.16

Thank you for this opportunity.

Respectfully

Rick Homan

	Subtotal	\$	759,263.28
7.25%	Sales Tax	\$	55,046.59
	Freight	\$	-
	TOTAL	\$	814,309.87



21-Nov-11

CUSTOMER NAME: San Luis Obispo County
NATURE OF CUSTOMER: Fire Department

PRODUCT SALE AMT: \$814,309.87

DISTRIBUTOR NAME: Mallory Safety and Supply
(IF APPLICABLE) Mallory Fire

DOWN PAYMENT: None

ATTN: Rick Homan
cc: David Marquart

FAX NO.: 909-383-0148
EMAIL ADDRESS: rick.homan@malloryfire or david.marquart@malloryfire.com

"Good Faith Estimate" NOW FINANCING PAYMENT SCHEDULE***

NO. OF YEARS	INTEREST RATE	NOW Annual Payment*
5	0.00%	\$ 162,861.97

BUYOUT AT END OF FINANCING = \$1
MUST BE OVER \$25,000

*** PAYMENT SCHEDULE AMOUNTS DO NOT INCLUDE APPLICABLE TAXES

FROM: Eric Buzard
PHONE : 724-776-7892
FAX : 724-776-7743
E-Mail: Eric.buzard@MSAnet.com

* For Annual or Semi-Annual Terms, the first payment is due at the start of the Financing and the first day of each subsequent period

THIS QUOTE IS VALID UNTIL: February 19, 2012**(Please Print Legibly)**

Full Formal Name of Fire Company: San Luis Obispo County Fire Department
Full Physical Location: 635 North Santa Rosa Street
City, Province and Postal Code: San Luis Obispo, CA 93405

Select one by clicking the appropriate box:

☒ Municipality☐ Volunteer FD☐ Combination FD

Financing for this Order Received from:

☐ Tax Base☐ Incorporated

What Payment Option do you want?

5

Annual

Number of Years

Payment Frequency

Federal Employer
ID #

Name of Governing Official who
will be signing documents

Contact Name (Print Only)

Title

Contact Name Phone Number

Fax Number (if applicable)

Email Address

The foregoing estimate does not constitute a quotation or offer to sell by MSA, and interest rates are subject to change at any time without notice. Contact MSA for a written quotation. Standard MSA terms and conditions shall apply.

A \$250 Documentation Fee will be charged to the Customer for all processed leases.

This fee is due at the time of lease processing and is a one-time charge.

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